



## JANAK DESAI, LUTC

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Janak earned his undergraduate degree in chemical engineering from the Maharaja Sayajirao University of Baroda in India. Despite his technical training, however, he quickly realized that he enjoyed providing customized financial services to individuals and families.

For several years, Janak worked as an insurance agent for national life insurance companies. As an agent, he earned several awards for production and for retaining clients.

Later, his leadership skills earned him promotion to agency manager, a role in which he excelled and again earned several industry awards. Among the honors he achieved was Agency Manager of the Year.

In time, Janak realized that becoming an independent financial advisor could offer the greatest opportunities for providing clients with objective and comprehensive financial solutions.

In 2010 Janak joined forces with Sunil Misra to form Indus International LLC, a full service financial services agency. Through their business entity, Indus College Planning Services, they offer comprehensive college funding strategies for families in the Jacksonville area.

Janak is a fellow of the Life Underwriting Training Council, and is a member of the National Association of Insurance and Financial Advisors. He is active in his community and his heavily involved in charitable activities, such as Habitat for Humanity. He is also active in his church.

## ABOUT DMK ADVISOR GROUP

First established in 1993, the firm that would eventually become DMK Advisor Group was created to help clients achieve their most cherished goals through personalized financial planning services and a wide range of quality financial products. Today, the firm has evolved to include a team of affiliated financial professionals from coast to coast. Working together, the advisors of DMK Advisor Group offer the expertise, planning techniques, and products to serve businesses, individuals, and families.

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