



## MICHAEL WEIST

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A lifelong Tennessean, Mike Weist's first major career path developed into an executive role in sales and marketing for a local printing company. But after several years of exceptional financial and professional success, Mike realized he wanted a career that allowed him to help change his clients' lives for the better in substantial and long-term ways.

A chance meeting over dinner with a successful financial professional in the Nashville area introduced Mike to a career path that allows him to work closely with families to help them meet their goals for financial security. "There's a reason you can find me working late so many weeknights," he explains. "I take great pleasure in working with clients to address their goals, not just today, but for 20, 30 years down the road."

Mike's commitment to his clients has earned him top honors from the financial services company he has represented. In his very first year in the business, he was named Rookie of the Year by American National Insurance Company (ANICO). ANICO also recognized him as its top annuity producer, and he was awarded the coveted "Chieftan" honor.

Today as an independent financial professional, he owns and operates Mt. Juliet Insurance and Wealth Management, and he is able to offer clients the full spectrum of products and planning strategies to help them meet their financial goals.

Mike and his wife of nearly 20 years, Amanda, have four sons. He serves on the board of Mt. Juliet Youth Football, and coaches for the Mt. Juliet Little League.

## ABOUT DMK ADVISOR GROUP

First established in 1993, the firm that would eventually become DMK Advisor Group was created to help clients achieve their most cherished goals through personalized financial planning services and a wide range of quality financial products. Today, the firm has evolved to include a team of affiliated financial professionals from coast to coast. Working together, the advisors of DMK Advisor Group offer the expertise, planning techniques, and products to serve businesses, individuals, and families.

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